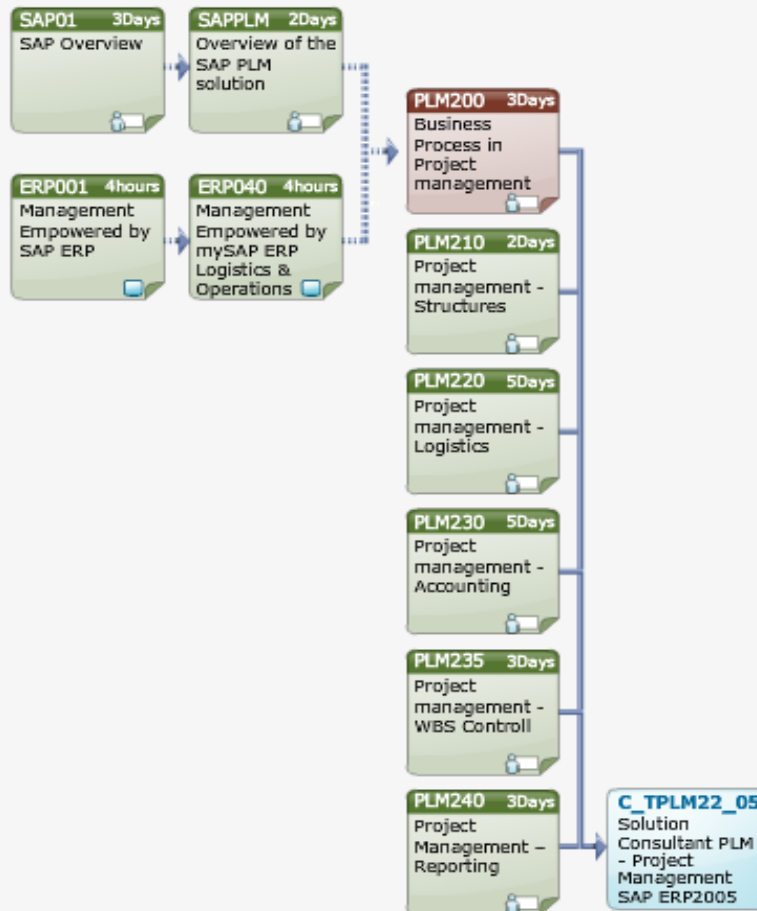




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Validity: 150 Days

SAP01 - SAP Overview

Overview of SAP's business solutions

- mySAP Business Suite
- SAP NetWeaver incl. Business Information Warehouse, Exchange
- Infrastructure and Enterprise Portals
- mySAP ERP (Enterprise Resource Planning) incl. Financials, Human Capital Management, Logistics and Operations, and Analytics and Planning
- mySAP Customer Relationship Management
- mySAP Supply Chain Management .
- mySAP™ Supplier Relationship Management
- mySAP Product Lifecycle Management
- mySAP Small and Midsize Business
- mySAP xApps

ERP001 - Management Empowered by SAP ERP

- SAP ERP - Overview, positioning and components
- SAP ERP powered by SAP NetWeaver and its components
- Highlighted Analytics & Reporting functionality in BW and SEM for improved business decision making and control
- Strategic Business Planning in BW-BPS and Planning Integration aspects with other components

- Highlight how SAP ERP helps to increase the user productivity by decreasing efforts through automation, centralization and standardization. This will be explained with several examples like e- Procurement, RFID and Mobile Sales

SAPPLM –Overview of the MY SAP PLM Solution

Overview of mySAP PLM with the key areas:

- Program and Project Management & Safety
- Life-Cycle Data Management
- Life-Cycle Collaboration
- Enterprise Asset Management
- Quality Management
- Environment, Health, & Safety

ERP040 – Management Empowered By MY SAP ERP Logistics and Operations

Key processes supported with ERP Operations:

- Procurement
- Inventory and Warehouse Management
- Outbound and Inbound Logistics
- Transportation and Foreign Trade
- Production Planning and Manufacturing Execution
- Enterprise Asset Management
- Lifecycle Data Management
- Sales Order Management
- After Market Sales and Service (Customer Service)

Key capabilities delivered with ERP:

- Plant Manager work list
- Purchasing agent work list
- Master Data Management (MDM)
- Easy Document Management (DMS)
- Recipe Management
- RFID
- Project Suite
- Self service procurement
- Interactive request forms

PLM200 - Business Processes in Project Management

- Work Breakdown Structure (WBS)
- Network
- Project Builder & Project Planning Board
- Appointment Planning
- Resource Planning
- Project Material
- Cost Planning, Revenue Planning
- PS Cash Management
- Budgeting
- Commitment and Actual Data
- Period-End Processing
- Information Systems
- Integration with Other Applications

PLM210 - Project Management – Structures

- Work Breakdown Structure (WBS)
- Activities and networks
- Milestones
- Standard structures
- Simulations and project versions
- Project Builder & Project Planning Board
- Mass changes, substitution, and validation

PLM220 - Project Management – Logistics

- Scheduling with network and Work Breakdown Structure (WBS)
- Capacity planning and workforce planning of personnel
- Confirmation of activities
- Cross-Application Time Sheet (CATS):
- Workflows in the project
- External activities, services
- Material procurement (purchasing and production)
- Preliminary requirements
- Demand aggregation
- Delivery from projects
- ProMan
- Progress Tracking

PLM230 - Project Management – Accounting

- Cost planning, structure planning, detailed planning, easy cost planning, network calculation
- Revenue planning – structure planning, billing plan, integration with sales and distribution
- Budgeting – cost projects, investment projects, availability controls
- Commitment management
- Project stock (valuated/unvaluated)
- Actual costs – confirmation, CATS, purchasing, execution services
- Actual revenues – resource-based billing, milestone billing
- Period end closing – overhead rates, interest determination, overhead rates, accounting

PLM235 - Project Management – WBS Controlled Project Accounting

- Cost planning
 - Structure planning, detailed planning, Easy Cost Planning, networks (overview only)
- Investment management
- Budgeting
 - Cost projects, investment projects, availability control
- Commitments and actual costs
 - Execution services, CATS, purchasing, networks
- Period-end closing
 - Overhead rates, activity-based costs (template calculation), settlement, Schedule Manager

PLM240 - Project Management – Reporting

- Information system structures
- Information system controlling
- Hierarchy reports:
 - Cost element reports
 - Line item reports
- Progress Analysis:
 - Progress value determination
 - Milestone trend analysis
- Area controlling:
 - Project summarization
 - Interface in Profitability Analysis and Profit Center Accounting
 - Business Information Warehouse