



Validity: 150 Days

SAP 129 – SAP NAVIGATION 2009

The SAP Navigation 2009 course is designed to familiarize learners with key terms and how to navigate within the SAP system.

- You will be introduced to the key areas of SAP screens, fields, and features.
- You will also be introduced to ways in which you can obtain additional help, modify and customize the look of your SAP system, as well as apply more advanced skills.

TERP01 - SAP ERP : INTRODUCTION

Using recorded presentations, system demonstrations, practice simulations, quizzes, and assessments you will be introduced to:

- SAP ERP organizational levels
- Functions and structures of master data throughout SAP ERP
- SAP ERP analytical and reporting solutions

TERP02 - SAP ERP : INTRODUCTION TO SAP NETWEAVER

Using recorded presentations, system demonstrations, practice simulations, quizzes, and assessments you will be introduced to:

- How SAP NetWeaver supports business processes
- The technical infrastructure components SAP NetWeaver

SM001 – INTRODUCTION TO SAP SOLUTION MANAGER

This course is meant to familiarize you with the principles and terminology of the SAP Solution Manager. You will be introduced to the benefits of using the SAP Solution Manager during the implementation of your SAP solutions and during ongoing support and operations.

TERP61 – INTRODUCTION TO PROCESSES IN SALES ORDER MANAGEMENT

Using recorded presentations, system demonstrations, practice simulations, quizzes, and assessments you will be introduced to:

- Sales Order Management's organizational structure and master data
- ERP's order to cash processes
- Key integration points with other ERP processes
- Basic Sales Order Management report and analysis tools

TSCM 60 – ORDER FULFILLMENT I

- Processes in sales and distribution: organizational structures in sales and distribution, working with customer and material master data in sales and distribution, overview of the process chain for sales order processing, introduction to pricing in sales and distribution, introduction to the availability check, sales and distribution processing with make-to-order production, credit memo processing and returns processing, introduction to sales and distribution reporting.
- Sales: Creating and processing sales orders, sales document types, item categories, schedule line categories, document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination, material listing/exclusion, product selection, free goods.
- Mini case study in sales.
- Delivery processes: Controlling outbound deliveries, creating and processing deliveries, picking, packaging, goods issue.

TSCM 62 – ORDER FULFILLMENT II(INCL. CASE STUDY)

- Definition and maintenance of prices, surcharges, and discounts
- Setting up condition tables, access sequences, and condition types as part of pricing
- Using prices and other conditions in sales documents
- Promotions and sales deals
- Rebate processing
- Mini case study in pricing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, business area account assignment, features of the SD-FI interface
- Message determination
- Text determination
- Integrated case study: implementation of a fictitious demo company using specific business processes, configuration and mapping of the company structure, master data, and business processes in the SAP system. Review and certification preparation
- Certification examination for SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP4 on the content of the courses SAP125, TERP01, TERP02, TERP61, TSCM60, SM001, TSCM62